



Consultants, Inc. – Architects & Engineers

7601 W. Clearwater Ave., Suite 301, Kennewick, WA 99336

<http://www.scm-ae.com> Phone: (509) 783-1625/Fax: (509) 783-1861

25 June 2001

Dr. Lynn Baker, Superintendent
Cashmere School District
210 S. Division
Cashmere, WA 98815

We Can Help Cashmere School District Pass Bonds and Save Up to 25% in Design, Construction & Operational Costs

Dear Dr. Baker:

Pasco School District Superintendent David Shaw says SCM Consultants has helped save his district over \$6 million in just the last 3-4 years. Other PSD school officials will tell you how SCM helped their district study facilities, solve environmental problems, create realistic master plans, pass bonds, and achieve money- and energy-saving innovations.

An enclosed Tri-City Herald newspaper article shows how high-quality schools designed by SCM cost 26% less to build. Data from the State Superintendent's Office confirms that SCM's recent projects are consistently among the lowest cost per square foot in the state, despite being energy-efficient, requiring low-maintenance, and exceeding program requirements.

Call George Murdock, former Pasco superintendent, now head of the Eastern Oregon Educational Service District (541-276-6616); current Pasco Superintendent W. David Shaw (509-546-2801); and Larry Peters, the Pasco assistant superintendent (509-546-2880) to verify our performance. We will provide many other references, as well, but these three can help you understand how SCM effectively works with a district over the long haul.

We would like to meet with you and other district officials to discuss your district's needs and goals. The SCM specialists can help your district:

- Plan more effectively.
- Solve current problems while you are waiting to pass a major bond issue.
- Prepare preliminary designs and realistic 3-D computer-generated renderings and animations to help your constituents share your vision.
- Develop a publicity plan and essential tools to help your bond committee pass necessary bonds.
- Innovatively prepare remodel designs to maximize the space available and allow construction while students still use the facilities.
- Expedite quality construction of new facilities, using successful prototype designs that save money.



We have allocated time to provide free preliminary consultation for just three districts during the next 60 days. If you would like the **Cashmere School District** to be one of them, please call Consultation Coordinator Ken Harvey to set an appointment.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Bruce G. Schwan', with a long horizontal flourish extending to the right.

SCM CONSULTANTS INC.
Bruce G. Schwan, P.E.,
President